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Some questions to consider...

- Is your legal practice developing by choice or chance?
- What sort of lawyer do you want to be?
- What do you want from your legal career?
- Is your career happening to you – or are you making your career happen?

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Learning Outcomes

At the end of this session, you will be able to

- Set goals to achieve your aspirations
- Formulate realistic steps along the way
- Identify the resources available to you
- Stay on track, when the going gets tough
- Help others to achieve their career goals

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Superstar Goal Setting

Shelley Dunstone

1 hour study = 1 CPD Unit
Business & Management Skills or Professional Skills

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A bit more information about me



- Admitted 1981
- Commercial litigator
- Law firm partner
- Marketer
- Consultant
- Career mentor

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An early wake-up call



"Just keep on doing it"

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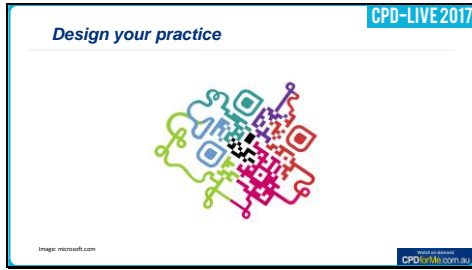
The sushi train



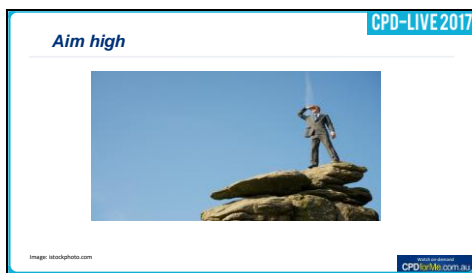
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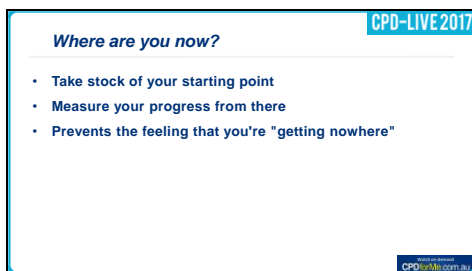
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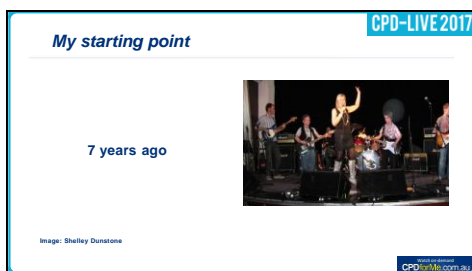
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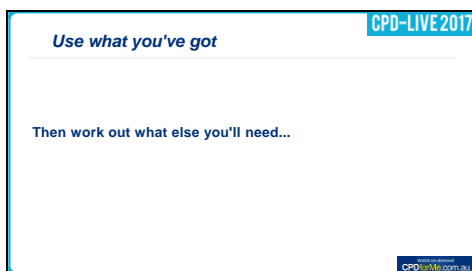
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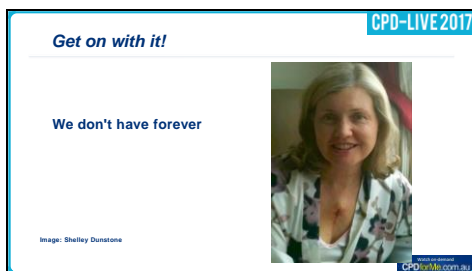
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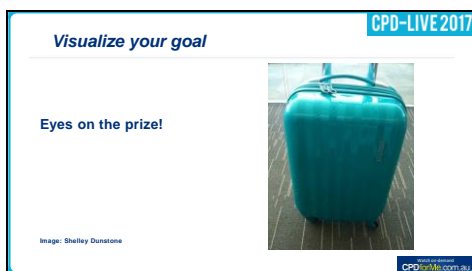
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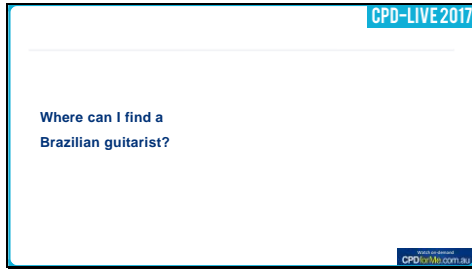
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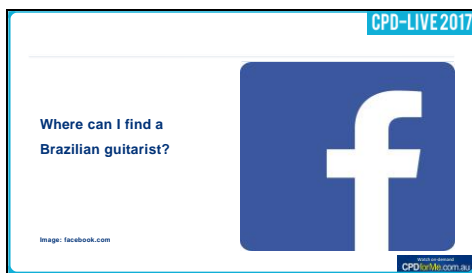
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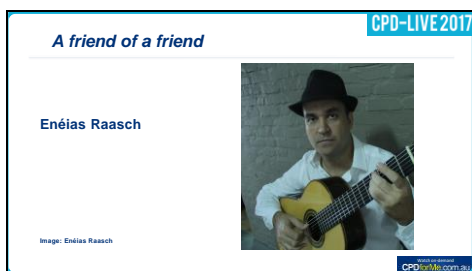
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How will we communicate?

A solution in my own backyard

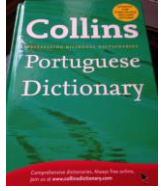


Image: Shelley Dunstone

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Arrived!

Will we like each other?

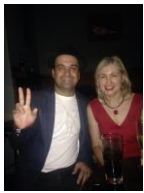


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"Getting to know you"


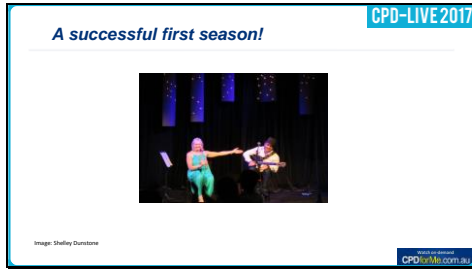


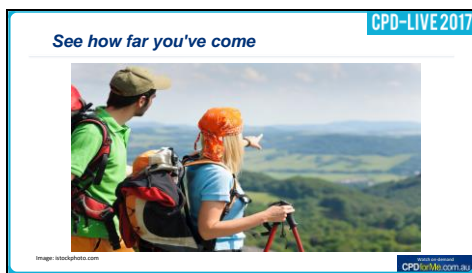
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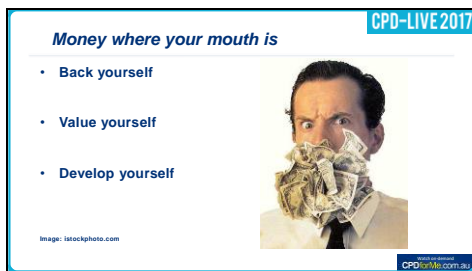
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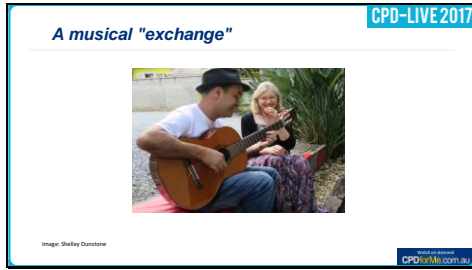
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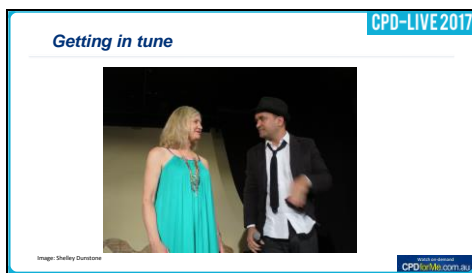
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When I have "free time..." CPD-LIVE 2017

You will never have any!

Schedule bits of time to work towards your goal



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One bite at a time CPD-LIVE 2017

Write down the specific part of the task you are going to complete




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Get it listed CPD-LIVE 2017


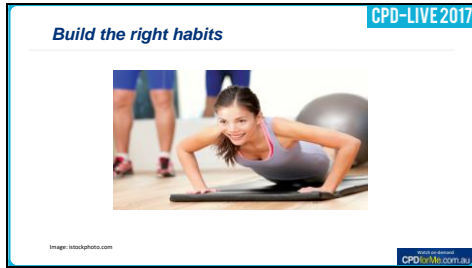


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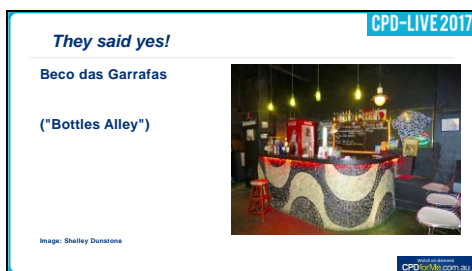
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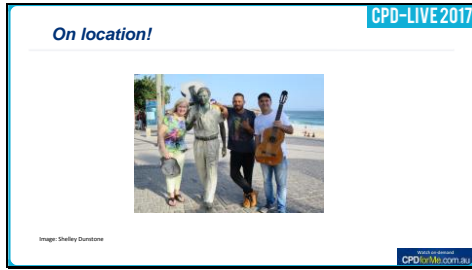
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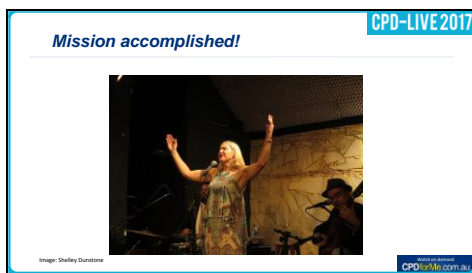
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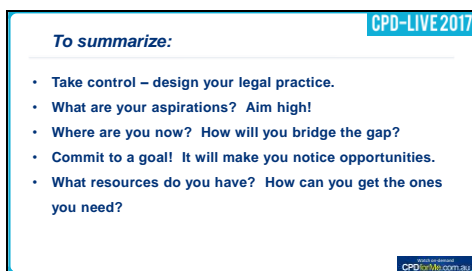
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To summarize (2):

- Visualize your goal.
- Work on each piece of the puzzle.
- Review your progress – see how far you've come!
- Back yourself – you're worth it.
- Expect obstacles – just deal with them.
- Work your "To do" list – small efforts accumulate.
- Build habits to support your goal.

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Build Your Legal Practice

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Shelley Dunstone

- Seminars
- Keynote presentations
- Coaching and mentoring
- Facilitation

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Sign up for my free e-zine:
"Build Your Legal Practice"

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